

Evangelism Styles Questionnaire

Directions:

1. Record your response to each of the 36 statements according to whether you think the statement applies to you:

- 3 Very much
- 2 Somewhat
- 1 Very little
- 0 Not at all

2. Transfer your response to the grid at the bottom of the last page and total each column

- _____ 1. In conversations, I like to approach topics directly, without much small talk or beating around the bush.
- _____ 2. I have a hard time getting out of bookstores or libraries without getting a bunch of books that will help me better understand issues being debated in society.
- _____ 3. I often tell stories about my personal experiences in order to illustrate a point I am trying to make.
- _____ 4. I am a 'people person' who places a high value on friendship.
- _____ 5. I enjoy including or adding new people to activities I am involved in.
- _____ 6. I see needs in people's lives that others often overlook.
- _____ 7. I do not shy away from putting a person on the spot when it is necessary.
- _____ 8. I tend to be analytical.
- _____ 9. I often identify with others by using phrases like "I used to think that too" or "I once felt the way you do."
- _____ 10. Other people have commented about my ability for developing new friendships.
- _____ 11. To be honest, even if I know the answers, I am more comfortable having someone "better qualified" explain Christianity to my friends.
- _____ 12. I find fulfillment in helping others, often in behind-the-scenes ways.
- _____ 13. I do not have a problem confronting my friends with the truth even if it risks hurting the relationship."
- _____ 14. In conversations, I naturally focus on the questions that are holding up a person's spiritual progress.

- _____ 15. When I tell people of how I came to Christ, I have found they have been interested in hearing it.
- _____ 16. I would rather delve into personal life issues than abstract theological ideas.
- _____ 17. If I knew of a high quality outreach event that my friends would enjoy, I would make a big effort to bring them.
- _____ 18. I prefer to show love through my actions more than my words.
- _____ 19. I believe that real love often means telling someone the truth, even when it hurts.
- _____ 20. I enjoy discussions and debates on difficult questions.
- _____ 21. I intentionally share my mistakes with others when it will help them relate to the solutions I have found.
- _____ 22. I prefer getting involved in discussions concerning a person's life before dealing with the details of their beliefs.
- _____ 23. I tend to watch for spiritually strategic events to bring people to (such as Christian concerts, outreach events, seeker services).
- _____ 24. When people are spiritually closed, I have found that my quiet demonstrations of Christian love sometimes make them more receptive.
- _____ 25. A motto that would fit me is: "Make a difference or a mess, but do something".
- _____ 26. I often get frustrated with people when they use weak arguments or poor logic.
- _____ 27. People seem interested in hearing stories about things that have happened in my life.
- _____ 28. I enjoy long talks with friends.
- _____ 29. I am always looking for a match between the needs and interests of my friends and the various events, books, etc.. that they would enjoy or benefit from.
- _____ 30. I feel more comfortable physically assisting a person in the name of Christ than getting involved in religious discussions.
- _____ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- _____ 32. I like to get at the underlying reasons for opinions that people hold.

- _____ 33. I am still amazed at how God brought me to faith in Him and I am motivated to tell people about it.
- _____ 34. People generally consider me to be an interactive, sensitive and caring kind of person.
- _____ 35. A highlight of my week would be to take a guest with me to an appropriate church event.
- _____ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

confrontational	intellectual	testimonial	interpersonal	invitational	servicing
1.	2.	3.	4.	5.	6.
7.	8.	9.	10.	11.	12.
13.	14.	15.	16.	17.	18.
19.	20.	21.	22.	23.	24.
25.	26.	27.	28.	29.	30.
31.	32.	33.	34.	35.	36.
T:	T:	T:	T:	T:	T:

This questionnaire reprinted from the book, *Becoming a Contagious Christian*, published by Zondervan Books and Willow Creek Resources.